

FRITZ-SALAZAR/RITCHIE TEAM MULTIFAMILY SPECIALISTS

MULTIFAMILY PROPERTIES • MULTIFAMILY LAND • OFF MARKET DEALS • OPPORTUNITY ZONE INVESTMENTS



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VICE PRESIDENT

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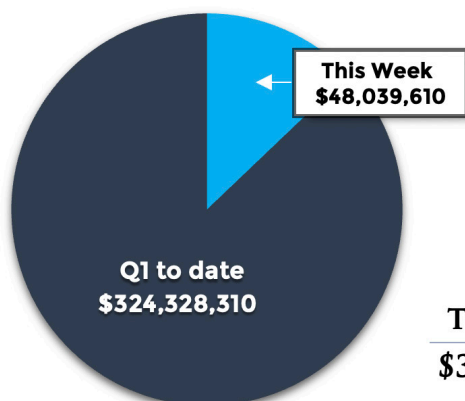
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FOR THE WEEK ENDING MARCH 18TH, 2022

Property Photo	Property Name Address City	No. Units SF	Sale Price Price/SF Avg SF/Unit	Sale Date Year Built	Price/ Unit	Unit Mix, % Down Payment, Lender; Previous Sale Date & Amount
	Copper Palms 12810 N. Cave Creek Road Phoenix	206 141,090	\$59,000,000 \$418.17 685 SF	3/15/2022 1986	\$286,408	18-Studio/1's, 84-1/1's, 48-2/1.5's, 56-2/2's; 10% Down; New Loan: Mack Real Estate Group; Last Sale: 09/2015 \$13,900,000
	The Standard on Country Club 1903 N. Country Club Drive Mesa	272 126,600	\$60,625,000 \$478.87 465 SF	3/15/2022 1979	\$222,886	104-Studio/1's, 168-1/1's; 33% Down; New Loan: Bridge Investment Group; Last Sale: 07/2013 \$9,100,000
	The Elton 2416-2420 N. 24th Street Phoenix	68 26,936	\$10,350,000 \$384.24 396 SF	3/16/2022 1964	\$147,857	67-Studio/1's, 1-2/1's; 27% Down; New Loan: Freddie Mac; Last Sale: 02/2020 \$4,000,000
	Encanto Hazelwoods 3434 N. Longview Avenue Phoenix	22 48,488	\$12,800,000 \$263.98 2,204 SF	3/17/2022 2020	\$581,818	22-3/4's; 24% Down; New Loan: Tri Counties Bank; No Prior Sale
	Phoenician Pines Condos 17211 N. 35th Avenue Phoenix	92 93,696	\$22,000,000 \$234.80 1,018 SF	3/17/2022 1982	\$239,130	60-1/1's, 148-2/2's 32-3/2's; 29% Down; New Loan: FirstBank; Last Sale: 04/2016 \$6,500,000
	Campus Arms Apartments 402 S. Beck Avenue Tempe	10 6,200	\$2,889,610 \$466.07 620 SF	3/18/2022 1962 2019	\$288,961	10-1/1's; Cash Sale; Last Sale: 01/2020 \$1,450,000

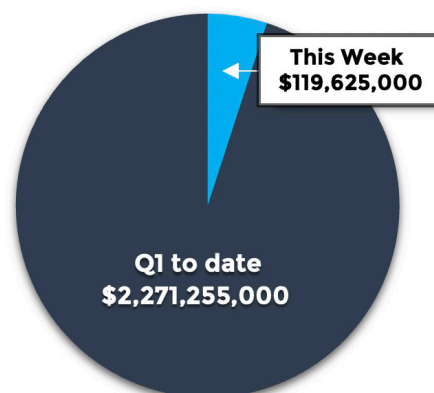
10-99 UNITS SALES



TOTAL SALES
\$324,328,310

■ This Week's Sales ■ Q1 to date

100+ UNITS SALES



TOTAL SALES
\$2,271,255,000

■ This Week's Sales ■ Q1 to date